



June 28, 2012

Mr. Robert Wiltse  
Chief Architect  
Dammon Engineering, Inc.  
554 Old Spanish Trail  
Slidell, Louisiana 70458

**RE:   TEXTRON  
      RENOVATION BUILDINGS 3 & 4  
      NEW ORLEANS, LA 70129  
      CONSTRUCTION DOCUMENT PRICING**

Mr. Wiltse:

We appreciate being granted the opportunity to be involved with your team in establishing budget pricing for the upcoming renovation to Buildings 3 & 4, at Textron's New Orleans East Facility.

In response to your request, we have evaluated our estimating and preconstruction efforts for the renovation project and have prepared a proposal to provide estimating services on the Construction Documents for your review and consideration.

We offer to provide Estimating Services on the Textron – Renovation Buildings 3 & 4 project. Inclusive in our package are the following:

- **Budget Development**
- **Value Analysis Reviews**
- **Constructability and Safety of Existing Condition Reviews**
- **Schedule Analysis**

<b><u>Estimating Services</u></b>	<b><u>Amount</u></b>
CD Estimate (see attached)	\$21,490

*Lemoine is pleased to offer the following alternative: In return for the opportunity to negotiate and agree to a guaranteed maximum price (GMP) for the project construction of this project, Lemoine will waive the fee associated with the CD estimate.*

Our fees for preconstruction noted above include all staff expenses, fringes, and insurance plus office overhead expenses such as computers, software, telephones, copier, and local travel. If our services are cancelled the amounts noted above will be payable in full upon such termination based on the actual time and material basis.

Should any miscellaneous on-site coordination, layout or investigative work by tradesmen be found necessary for the project pricing effort, it will be handled on a Time and Material (T&M) basis. All costs for our field supervision, labor crews, materials, equipment and subcontractors for any on-site coordination work requested and provided will be billed monthly on a cost plus basis with 10% mark-up for overhead and profit. All costs are to be approved in advance in writing.



We anticipate the construction document estimate effort to begin July 2, 2012 with a targeted completion of the design development estimate by August 1, 2012.

If this proposal meets with your approval please indicate your acceptance by signing below and return and executed copy to us for our files. We look forward to getting started on this project. Please let us know if you need any additional information.

Sincerely,

THE LEMOINE COMPANY

RYAN MOULEDOUS  
COMMERCIAL EAST – BUSINESS UNIT LEADER

**Agreed and Accepted:**

Textron  
c/o Dammon Engineering

By: \_\_\_\_\_  
(Signature of Authorized Party)

Name: \_\_\_\_\_  
(Print Name of Authorized Party)

Date: \_\_\_\_\_