



Effective: August 7, 2008

## Complete Energy Management Solutions from INNCOM

Good Morning,

With the continued rising energy costs, we are pleased to announce a preferred partnership with INNCOM, a Global Leader In Integrated Room Automation Systems to help you control your energy costs. INNCOM currently provides programs for many of the hotels we own and we are pleased to extend the La Quinta preferred pricing as well as the exceptional service from INNCOM to you for your property.

INNCOM has energy management systems installed in over 650,000 guestrooms worldwide. They offer programmable digital thermostats, lighting controls, guestroom amenities and fully integrated energy management and communications systems. These programs are available on all CAD drawings as an optional item so you can fully incorporate their systems into your planning process.

Please see the attached information for more specific details. To begin to sign up for these services, please contact:

Bill Russell CEM CDSM  
Vice President  
INNCOM international, inc.  
9911 Woodlake Drive.  
Dallas, TX 75243  
972-235-0299  
972-437-5847 Fax  
bill.russell@inncom.com

If you have any questions please feel free to contact me personally.

### **Jeff Palla**

Vice President - Franchise Operations  
**La Quinta Franchising, LLC**  
909 Hidden Ridge, Suite 600  
Irving, TX 75038  
Phone: 214.492.6646 / Fax: 214.492.6563  
Cell: 469.877.1807  
<http://www.lq.com>