

2-6

$$(a) \quad p = 1,000 - 0.2D$$

$$C_T = 1,000 + 2D^2$$

$$\text{Profit(loss)} = \text{Total Revenue} - \text{Total Cost}$$

$$= (1,000 - 0.2D)D - (1,000 + 2D^2)$$

$$= 1,000D - 2.2D^2 - 1,000$$

$$\frac{d\text{Profit}}{dD} = 1,000 - 4.4D = 0$$

$$D^* = \underline{227.27} \text{ units per year}$$

$$(b) \quad \frac{d^2(\text{Profit})}{dD^2} = -4.4 < 0$$

Since the second derivative is negative, profit has been maximized at D^* .

2-8

$$D = 780 - 10p \text{ units per month; } p = 78 - 0.1D$$

$$D^* = \frac{a - c_v}{2b} = \frac{78 - 30}{2(0.1)} = \underline{240 \text{ units per month}} \quad (\text{Eqn 2. - 10})$$

$$\text{Profit (Loss)} = \text{Total revenue} - \text{Total cost}$$

$$= 78D - 0.1D^2 - (800 + 30D)$$

$$= 78(240) - 0.1(240)^2 - [800 + 30(240)]$$

$$= \underline{\$4,960} \text{ per month (profit)}$$

$$D' = \frac{-(78 - 30) \pm \left[(78 - 30)^2 - 4(-0.1)(-800) \right]^{0.5}}{2(-0.1)}$$

$$= \frac{-48 \pm 44.54}{-0.2}$$

$$D'_1 = \frac{-48 + 44.54}{-0.2} = 17.3, \text{ or } 18 \text{ units / month}$$

$$D'_2 = \frac{-48 - 44.54}{-0.2} = 462.7, \text{ or } 463 \text{ units / month}$$

2-10 (a) $p = 700 - 0.05D$; $C_F = \$1,000,000/\text{month}$; $c_v = \$131.50$ per unit

The unit demand, D , is one thousand board feet.

$$D^* = \frac{a - c_v}{2b} = \frac{700 - 131.50}{2(0.05)} = \underline{5,685 \text{ units / month}} \quad (\text{Eqn. 2-10})$$

$$\begin{aligned} \text{Profit (loss)} &= 700D - 0.05D^2 - (1,000,000 + 131.50D) \\ &= [700(5,685) - 0.05(5,685)^2] - [\$1,000,000 + \$131.50(5,685)] \\ &= \underline{\$615,961.25 / \text{month}} \quad (\text{maximum profit}) \end{aligned}$$

$$(b) D' = \frac{568.5 \pm \sqrt{(568.5)^2 - 4(0.05)(1,000,000)}}{2(0.05)}$$

$$D'_1 = \frac{568.5 - 351}{0.1} = 2,175 \text{ units / month}$$

$$D'_2 = \frac{568.5 + 351}{0.1} = 9,195 \text{ units / month}$$

Range of profitable demand is 2,175 units to 9,195 units per month.

2-12 $p = 6 - 0.001D$

$$D^* = \frac{6 - 4}{2(0.001)} = \underline{1,000 \text{ units per month}} \quad (\text{Equation 2-10})$$

$$\begin{aligned} \text{Profit (loss)} &= \text{Total Revenue} - \text{Total Cost} \\ &= (aD - bD^2) - (C_F + c_v D) \\ &= [6(1,000) - 0.001(1,000)^2] - [1,000 + 4(1,000)] \\ &= 5,000 - 5,000 = \underline{0} \quad (\text{maximum profit}) \end{aligned}$$

Thus, the company, at best, can break even.

2-14 $C_F = \$504,000$ per month; $c_v = \$166$ per unit; $p = \$328$ per unit

$$D' = \frac{C_F}{p - c_v} = \frac{\$504,000}{(\$328 - \$166) / \text{unit}} = \underline{3,112 \text{ pumps per month}}$$

Reduced Costs: C_F at (-18%) = $\$504,000 (1 - 0.18) = \$413,280$

c_v at (-6%) = $\$166 (1 - 0.06) = \156.04

$$D' = \frac{\$413,280}{(\$328 - \$156.04) / \text{unit}} = \underline{2,404 \text{ pumps per month}} \quad (\text{Eqn. 2-13})$$

$$\frac{3,112 - 2,404}{3,112} = 0.2275, \text{ or a } 22.75\% \text{ reduction in the breakeven point.}$$