



1996 Sea Ray Boats Sundancer Series 450 SUNDANCER

Values

	Suggested List Price	Low Retail	Average Retail
Base Price	\$406,154	\$94,900	\$107,550
Options: (change)			
Bridge Enclosure		\$1,515	\$1,720
Auto Pilot - boats to 20,000lbs		\$735	\$835
Battery Charger - Triple 10 amp		\$140	\$160
Fish Finder - Max Depth 600'		\$90	\$105
Inverter / Charger - 1000w		\$265	\$300
Radar / 24 Mile LCD w/Cartography		\$920	\$1,045
Stereo - AM/FM/CD player w/4 speakers		\$185	\$210
T.V. 13" Color		\$70	\$80
Bar / Console		\$65	\$75
Microwave Oven		\$115	\$130
Pressure Water System		\$85	\$95
Range - Electric		\$350	\$400
Refrigerator / Ice Maker Combo		\$290	\$330
Refrigerator - AC/DC - 6 cu. ft.		\$320	\$365
Water Heater - 6 Gallon		\$125	\$140
Air Conditioning - Self Contained - 12,000btu		\$585	\$665
Batteries - Dual w/Switch		\$90	\$100
Docking Lights		\$195	\$220
External Steering - Twin Hydraulic		\$1,240	\$1,410
Fire Ext. 100 - 200 cu. ft.		\$130	\$145
Fresh Water Cooling System		\$340	\$385
Fuel Injection		\$365	\$415
Generator / 6.5 KW - Diesel		\$2,575	\$2,925
Trim Tabs / Hvdraulic		\$285	\$325

Windlass - Boats 31' - 45'

\$590

\$670

TOTAL PRICE:

\$406,154

\$106,565

\$120,800

Special Notes

General note

N/A due to limited resale activity.

Salt Water Note

Research indicates that boats exclusively used in salt water, which are not maintained and cleansed with fresh water, may depreciate more rapidly. This could influence the book value 10% to 15%.

Standard Equipment Details

Length: 46'
Model Name/Description: 450 SUNDANCER
Boat Type: VDR
Hull Material: Fiberglass
Beam: 13'11"
Engine: 2 - 407 HP- Diesel
Net Weight (lbs): 23500

Value Explanations

Prices shown are retail consumer values and to be considered as selling prices. Trade-in values are to be determined by local dealers and are generally lower than values shown.

Suggested List – We have included manufacturer's suggested retail pricing (MSRP) to assist in the financing, insuring and appraising of vessels. The MSRP is the manufacturer's and/or distributor's highest suggested retail price in the U.S.A. when the unit was new. The MSRP is furnished by the manufacturer and/or distributor and are assumed to be correct. Unless indicated, the MSRP does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

Low Retail Value — A low retail valued boat will show excessive wear and tear either cosmetically and/or mechanically. This boat may or may not be in running order. The buyer can expect to invest in cosmetic and/or mechanical work. Low retail vessels usually are not found on a dealer's lot. **Low Retail is not a trade-in value.**

Average Retail Value — An average retail valued boat should be in good condition with no visible damage or defects. This boat will show moderate wear and tear and will be in sound running condition. The buyer may need to invest in either minor cosmetic or mechanical work.

Note: Vessels in exceptional condition can be worth a significantly higher value than the Average Retail Price shown.

Salt Water Note: Research indicates that boats exclusively used in salt water, which are not maintained and cleansed with fresh water, may depreciate more rapidly. This could influence the book value 10% to 15%.