



DAMMON
ENGINEERING, INC.
Architects & Engineers

554 Old Spanish Trail
Slidell, LA 70458
Phone: 985-649-5832
Fax: 985-641-5950
dammonengineering.com
dammoneng@bellsouth.net

June 7, 2013

Mr. Mike Desai
My Hospitality Hotels
1003 Mission Park Drive
Vicksburg, MS 39180

RE: LaQuinta Inn
Thornhill Drive, Hattiesburg, MS

Dear Mr. Desai,

It was a pleasure to meet with you to discuss plans for your new Fairfield Inn in Vicksburg. We've enjoyed working with you on the LaQuinta Inn in Hattiesburg and hope to continue to be of service on future projects.

As you know, we started design work on the new Hattiesburg LaQuinta Inn in November of 2012. Due to complications over the site of the project, layout and various other changes, we logged many hours in the schematic design phase that were beyond the scope of work of our original contract.

During the four months from November 14, through March 15, we expended approximately 208 hours in drafting time spent attempting to utilize the first site and incorporating various modifications to the prototype. Since these changes were beyond our control, we would like to present you with the following in an attempt to reach an agreement over our compensation for these additional services.

At our standard (minimal) billing rate for drafting, \$65/hr, our total fee for this additional work would be \$13,520.00. Under the circumstances, we feel this amount is excessive. However, we would like to point out that we have been working tirelessly on this project for in excess of six months, with only the initial of deposit \$2,500.00 credited to date.

Therefore, we ask that you please consider the tremendous amount of work that was expended in the initial phase of this project and contact us regarding a compromise over our compensation for those services. We also request that you submit payment for \$9,000.00 for the outstanding invoice No. 6342, dated May 03, 2013, as we are rapidly approaching our next billing phase.

Sincerely,



Chuck Dammon, VP



DAMMON
ENGINEERING, INC.
Architects & Engineers

554 Old Spanish Trail
Slidell, LA 70458
Phone: 985-649-5832
Fax: 985-641-5950
dammonengineering.com
dammoneng@bellsouth.net

June 7, 2013

Mr. Mike Desai
My Hospitality Hotels
1003 Mission Park Drive
Vicksburg, MS 39180

RE: New Fairfield Inn
Vicksburg, MS

Dear Mr. Desai,

It was a pleasure to meet with you to discuss plans for your new hotel to be located in Vicksburg. Dammon Engineering, Inc. is pleased to propose our Architect & Engineering services to design your new Fairfield Inn. Your new hotel will consist of a four story, 81 room facility utilizing the latest Fairfield Inn prototype with Fairfield Inn specifications included on drawings. Final plans will be submitted to Fairfield Inn, the City of Vicksburg.

We will provide a complete design package, including Site Plan (Civil & Landscaping), Building Elevations and Mechanical/ Electrical/Plumbing Plans (MEP's). Per your instruction, our plan set will not include bid specifications. You also indicated that you do not require bid phase assistance.

We propose a total fee of \$36,000.00 (Thirty Six Thousand Dollars) for the first Fairfield Inn design completed by Dammon Engineering. If it's determined that the prototype can't be used on the site and modifications are needed, there will be an additional charge. Subsequent design packages utilizing the same prototype will be provided at a reduced fee.

Our fee includes five sets of plans provided to you following design completion, along with pdf's of all drawings. This fee does not include cost of soils analysis or other government agency fees. This fee also does not include the cost of the survey/topo of the site, traffic study, or other engineering studies, which may be required.

Unless this offer is previously accepted, it will be withdrawn automatically at 5:00 p.m., 30 days from the date of issue. If accepted, we will prepare a standard AIA contract for your review and approval.

We look forward to working with you on this project. Please indicate your acceptance of the above by signing below. If you have any questions, or require any further information, please feel free to call.

Sincerely,

Chuck Dammon, VP

Accepted: _____
Mike Desai

Date: _____